Port of Ventspils
Location and connectivity
EU Transport Corridors
Used capacity to Ventspils port ~20M tons

Used capacity to Liepaja port ~3,5M tons

Used capacity to Rīga port ~25M tons

Railways
Regular overseas connections

- Daily service to Stockholm, Sweden (Stena Line, Ro-Pax)
- Possibility to tranship containers
Characteristics of the port
**Maximum depth and ship length**

Channel depth and maximum harbour depth: 17,5 m

Maximum draught:
- liquid cargo, dry bulk cargo: 15m
- general cargo, ro-ro, containers: 14,5 m

Maximum ship length:
- liquid cargo, dry bulk cargo: 275 m
- general cargo, ro-ro, containers: 240 m
Ice conditions

- Icemap from 04.04.2013
- Winter freeze time: 0 days.
- Ventspils port is not freezing during winter time. No ice-breaker has ever been used.
- There has never been a limitation of ships due to ice conditions.
Cargo throughput in Ventspils port
Administration and strategy of the port
**Legal framework**

**1994:**
Ventspils Free port Authority starts to operate according to the law On Ports

**1997:**
Law On Ventspils Free Port comes into force

**2002:**
Law On Tax Application in Free Ports and Special Economic Zones comes into force
Structure of port authority

- The higher governing body is the free port’s board.
- Ventspils Freeport Board consists of 8 members:
  - 4 nominated by municipality, who are appointed by a Ventspils City Council decree
  - 4 nominated by the State, accordingly one from each - Ministry of Economics, Ministry of Finance, Ministry of Transport, Ministry of Regional development, these members are appointed by a Cabinet of Ministers decree.
- Port’s board has quorum if 6 members are present and a decision can be taken if at least 5 members are voting pro.
- CEO of the port authority is appointed by the port’s board.
Functions according to the law

- Maintenance and deepening of navigation channel
- Supervision of safe navigation in the port
- Maintenance of hydrotechnical structures
- Levying of dues and charges
- Enforcement of port regulations and environment protection
- Issuing of free zone licences
- Promotion of international trade, attraction of investments, development of manufacturing and services, as well as creation of new jobs
Free port of Ventspils Strategy

GOAL No.1: Retain and strengthen current port’s position in liquid and dry bulk markets

GOAL No.2: Diversify port operations (Container and Ro-Ro traffic development)

GOAL No.3: To develop Free Port’s industrial zone
Free port of Ventspils
Strategy

Goal No.1
Retain and strengthen current port’s position in liquid and dry bulk markets

- Port dredging up to 17m in liquid bulk area
- Port dredging up to 15m in dry bulk area
Free port of Ventspils Strategy

Goal No.2
Diversify port operations (container and Ro-Ro development)

Since year 2000 built several new terminals

1. Coal transfer terminal
2. Terminal for grain transshipment
3. Universal terminal for reloading container and ro-ro cargo
4. Terminal for transshipment of food oils and juice concentrates
5. Universal terminal
6. Timber transshipment terminal
Free port of Ventspils Strategy

Goal No.3
To develop Free Port’s industrial zone

Since 2002:

- In industrial zone has attracted more than 20 factories that have created more than 1400 new jobs.
- Built and leased more than 37,000 sqm of industrial buildings.
- 3 industrial buildings in total volume of ~ 14,000 sqm will be built by year 2017-2019.
- Two buildings located in Ventspils High technology Park
What does Ventspils port and special economic zone offer?
Northern port development project

Future development of Ventspils port is planned in the Northern port (~100ha). Port Authority is offering partial or full land lot for long term lease (45 years + prolongation option) with possible option to apply to municipality to buy the land at cadastral value.
Sites in the special economic zone for logistics and manufacturing development
Premises for rent in the Ventspils Airport industrial area

- Address: 103 Ganibu Str.
- Size of the premises ~4050 m²
- Possibility to divide into two lots: ~2350 m² and ~1700 m²,
- Rent price 4,06 Eur/sq.m/month
- Size of the land lot ~2ha, possibility to enlarge
- Construction project available. If necessary it can be very quickly adapted to the needs of the company (telfers, etc.)
- Rent or purchase of land lots possible
- Neighbouring companies – «Bucher Municipal» and «Malmar Sheet metal»
Tax reliefs in Ventspils Free port/special economic zone
# Total Tax Rates in Northern Europe

<table>
<thead>
<tr>
<th>Country</th>
<th>Profit Taxes</th>
<th>Labour Taxes</th>
<th>Other Taxes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Denmark</td>
<td>18.7%</td>
<td>3.0%</td>
<td>[VALUE]</td>
</tr>
<tr>
<td>Latvia</td>
<td>6.3%</td>
<td>26.6%</td>
<td>3.0%</td>
</tr>
<tr>
<td>Finland</td>
<td>11.8%</td>
<td>24.8%</td>
<td>1.3%</td>
</tr>
<tr>
<td>Norway</td>
<td>23.6%</td>
<td>15.9%</td>
<td>0.0%</td>
</tr>
<tr>
<td>Lithuania</td>
<td>5.9%</td>
<td>35.2%</td>
<td>1.5%</td>
</tr>
<tr>
<td>Germany</td>
<td>23.2%</td>
<td>21.2%</td>
<td>4.4%</td>
</tr>
<tr>
<td>Sweden</td>
<td>13.1%</td>
<td>35.4%</td>
<td>0.6%</td>
</tr>
<tr>
<td>Estonia</td>
<td>8.4%</td>
<td>39.0%</td>
<td>2.0%</td>
</tr>
</tbody>
</table>

Total tax rate measures the amount of taxes and mandatory contributions payable by businesses after accounting for allowable deductions and exemptions as a share of commercial profits. Taxes withheld (such as personal income tax) or collected and remitted to tax authorities (such as value added taxes, sales taxes or goods and service taxes) are excluded.

Freeport – a Special Economic Zone

Ventspils Freeport is a special economic zone with tax benefits to the port terminals, logistics and industrial companies:

- Corporate Income Tax and Real Estate Tax are reduced by 80% until the company compensates up to 35% (55% for small and 45% for medium-size companies) of the investments.

It means that during the compensation time:

- Corporate Income Tax rate is 3%
- Real Estate Tax rate is 0.3%.

**Example:**

<table>
<thead>
<tr>
<th></th>
<th>Value</th>
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<tbody>
<tr>
<td>Investment</td>
<td>10 mln</td>
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<tr>
<td>Profit</td>
<td>1 mln</td>
</tr>
<tr>
<td>Real estate value</td>
<td>1 mln</td>
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</table>

<table>
<thead>
<tr>
<th>Taxation in Latvia:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Profit tax (15%)</td>
<td>150 000</td>
</tr>
<tr>
<td>Real estate tax (1.5%)</td>
<td>15 000</td>
</tr>
<tr>
<td>Total</td>
<td>165 000</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Taxation in Ventspils</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Profit tax (3%)</td>
<td>30 000</td>
</tr>
<tr>
<td>Real estate tax (0.3%)</td>
<td>3 000</td>
</tr>
<tr>
<td>Totally applied</td>
<td>33 000</td>
</tr>
</tbody>
</table>

**Savings per year = 165 000 – 33 000 = 132 000**
What do others say about us
International awards and acknowledgements

- Ventspils – best regional location for business in Latvia in 2013, 2014 and 2015
- Ventspils – one of TOP 15 European cities for a romantic weekend in 2016
- 2010/2011 Ventspils - 5th best special economic and port zone
- 2012/2013 Ventspils - 7th best special economic zone and 2nd best port zone
- 2015 Bespoke awards for global outreach, facilities upgrades and infrastructure improvements
- 2016/2017 Ventspils – 2nd best FDI strategy among micro European cities of the future

- Ventspils – a Guinness World Record holder:
  - On 24 July, 2010 Ventspils reached a Guinness record by making the longest flower carpet in the world (1,665.93 m)
  - 2017 - the largest number of people who simultaneously plant flowers. In 6 minutes, 28.44 seconds, 1293 participants planted 7756 snowdrops
Quality of life and recreation
Thank You

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